

TALKING POINTS

Key Message: KanCare expansion will have a positive impact on Kansas business and industry

Expansion is estimated to save Kansas businesses between \$39.6 million to \$80.6 million per year

- Nearly all Kansas industries employ Kansans who would potentially be eligible for Medicaid if expanded.
- Businesses that provide accommodation and food services employ the most Kansans who would potentially be eligible for Medicaid if expanded – about 23 percent are employed in this industry.
- Other fields with the largest number of employed Kansans potentially eligible for Medicaid if expanded include wholesale trade, health care, education, manufacturing and construction.

Expansion will keep employees healthier and more productive

- The occupations with the highest number of people eligible for coverage under Medicaid expansion provide front-line services that are instrumental to the success of their employers' businesses. These include cashiers, waiters/waitresses, nurse assistants, janitors/custodians, cooks and teaching assistants.
- Access to health care coverage through Medicaid expansion improves the employee's ability to work by providing access to needed care like medications or treatment for chronic conditions including mental and substance use disorders.
- By helping people maintain and manage their health, Medicaid enhances workplace performance and quality of work.

Expansion will improve the overall business climate in Kansas

- Medicaid expansion boosts the ability of small businesses to compete for workers and expands opportunities for entrepreneurship.
- Providing Medicaid coverage for those who were previously uninsured will enhance local business revenue, as low-income adults who previously paid for health care services out-of-pocket can redirect this spending to other household needs, such as housing, transportation and food.
- The positive effects of KanCare expansion will improve the overall climate for doing business in Kansas and boost economic development and business recruitment efforts.